

Arcadiz is looking for a

# SOLUTIONS ARCHITECT

Arcadiz is looking for a solutions architect As member of the Solutions & Technology team your technical expertise and presentation skills are essential to fulfill the strategic goals of Arcadiz Telecom and help the company obtain a stable growth. You will be customer facing to understand our customer needs, make technical proposals and present these to our customers

## ABOUT ARCADIZ

Arcadiz is a dynamic enterprise specializing in high-end services and customized systems design for the European carrier, cellular, ISP and enterprise marketplace.

With offices in Belgium and The Netherlands, Arcadiz builds upon years of experience in building and maintaining transport networks, network design expertise, and long-standing partnership relations with leading suppliers to develop best-of-class solutions that meet even the most demanding customer needs.

## SEND YOUR APPLICATION

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[WWW.ARCADIZ.COM](http://WWW.ARCADIZ.COM)

## Responsibilities

- Design solutions: Understand the customer needs and design solutions based on existing architectures or create innovative and competitive architectural concepts for new needs.  
Prepare quote based on existing tools
- Present to customers. Ask for the (technical) aspects to be able to prepare the quote. Obtain a buy-in of new concepts. Present the solution to both technical and non-technical teams of the customer and obtain a buy-in. Prepare demonstrations and PoC.
- Support solution offerings with proof-of-concepts
- Technical training of our customers
- Keep up-to-date on relevant competitive solutions, products and services
- Build and maintain relationships with the technical staff of our customers and suppliers (hardware, fiber, ...).

## Profile

- Minimum Bachelor
- Minimum 5 years' experience in a similar function
- Strong telecom knowledge with focus on Managed Connectivity Services, inclusive the following domains: Darkfiber, DWDM, (Carrier) Ethernet, MPLS-TP, IP(MPLS), xDSL, Internet, anti-DDos, Access & backhaul
- Understanding SAN connectivity, routing is a plus
- Fluent written and spoken Dutch, French, and English
- Strong analytical mind set
- Customer facing skills and experience
- Accurate and critical towards own tasks
- Positively driven to achieve goals within the scheduled timeframe
- Commercial awareness
- Team player

## Arcadiz offers:

- A challenging environment in a dynamic enterprise specializing in high-end services and customized systems design
- The ability to work with advanced technology
- A very attractive salary package with a mix of benefits
- Continuous Learning Development Program